

North Carolina's Eastern Region

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PRESS RELEASE

Pitt County Company Honored by US Department of Commerce

Kinston, NC – On May 27, 2010 H&A Scientific, Inc., located in Greenville, NC, received an Export Achievement Certificate during a seminar on Export Basics at the Spirit AeroSystems Composite Center of Excellence (formerly the Global TransPark Training Center in Kinston, NC). The Certificate was presented to Mr. Craig Hamilton, founder and CEO, by Michael L. Moore, the Congressional Aide to Congressman Walter B. Jones (NC-3rd District) and Sandra R. Edwards, Director of the Raleigh office for the U.S. Department of Commerce/International Trade Administration. According to Ms. Edwards, the award is in recognition of H&A Scientific's recent entry into several foreign markets such as Brazil, Latin and South America, the Middle East and Germany.

H&A Scientific, Inc. is a scientific software development firm specializing in biopharmaceutical industry support. The company develops, manufactures, and markets quality computing systems for scientific data acquisition, processing, and data management. It has been creating programs for the laboratory since 1992.

Company products are designed under a strict Quality System to adhere to the current GMP guidelines. H&A Scientific develops Quality Software and hardware products based on the needs of biopharmaceutical companies subject to the constraints and compliance of the US Food and Drug Administration (FDA) and comparable national agencies in foreign countries. The company considers expansion into international markets as critical to its success.

In an effort to be successful in these international markets, H&A Scientific, Inc. has redeveloped one of its products as a multilingual application. It is continually improving and expanding the versatility of their products in order to become successful in other industries in addition to the pharmaceutical industry.

The Export Achievement Certificate was created by the U.S. Commercial Service of the U.S. Department of Commerce to recognize U.S. companies that successfully penetrate international markets for distribution of their products. The primary mission of the U.S. Commercial Service is to assist U.S. companies, particularly small and medium-sized businesses, to sell their products and services into international markets. With a network of more than 100 U.S. Export Assistance Centers throughout the United States and more than 150 international offices located in American Embassies and Consulates throughout the world, the U.S. Commercial Service provides a direct link to international markets for U.S. companies wishing to initiate or expand export sales. Last year, the U.S. Commercial Service helped facilitate over \$23 billion in U.S. export sales.

The Export Basics seminar, sponsored by North Carolina's Eastern Region, featured presentations by Ms. Edwards on export opportunities in Canada, the United Kingdom, and Japan as well as basic information on services available from the U.S. Commercial Service. In addition to Ms. Edwards, Mr. Joe Conaty of the NC Department of Commerce International Trade Division also presented similar information on opportunities Mexico and China.

North Carolina's Eastern Region is a 13-county partnership established by the General Assembly to promote economic development in Nash, Edgecombe, Wilson, Lenoir, Pitt, Wayne, Greene, Duplin, Jones, Onslow, Pamlico, Craven and Carteret Counties. The region encompasses almost 7,000 square miles and approximately one million residents.

For more information, please contact John D. Chaffee, President & CEO of North Carolina's Eastern Region, 252-522-2400 or chaffee@nceast.org.