

DOMTAR PAPER

INDUSTRIAL SUPPLY CHAIN WEBINAR

PRODUCTS

- **Paper**
 - Market leader in uncoated freesheet (copy) paper
 - Xerox® paper brand
 - Specialty and packaging papers used for many food, medical and industrial applications
- **Pulp**
 - Raw material used in manufacturing our own paper products
 - Excess pulp sold as market pulp to external customers
 - Paper-grade Softwood and Hardwood Pulp, used to make tissue, towel, packaging and specialty products
 - Fluff pulp, derived from softwood fibers, used in absorbent products like baby diapers, feminine hygiene and adult incontinence products
- **Personal Care**
 - Adult incontinence products, including briefs, pads, protective underwear and pads, including Attends® brand
 - Baby diapers and absorbent hygiene products for infant



CORPORATE FACT SHEET

2020



PRODUCTS THAT PEOPLE RELY ON EVERY DAY

- Largest integrated manufacturer and marketer of uncoated freesheet paper in North America
- Manufacturer of papergrade, fluff and specialty pulp
- Marketer and producer of high quality and innovative absorbent hygiene products
- Approximately 10,000 employees worldwide

STOCK SYMBOL:
UFS (NYSE:TSX)

PULP & PAPER AND PERSONAL CARE FACILITIES



CORPORATE OFFICES & DIVISIONAL HEADQUARTERS

| | | |
|---|---|---|
| FORT MILL, SOUTH CAROLINA (Corporate office and Pulp & Paper divisional headquarters) | MONTREAL, QUEBEC (Corporate office) | RALEIGH, NORTH CAROLINA (Personal Care divisional headquarters) |
|---|---|---|

SALES IN 2019



SALES BY REGION



Highway 149, Plymouth, NC 27962

2020



AT A GLANCE

Domtar's Plymouth Mill is located in North Carolina's Inner Banks off the Roanoke River and produces softwood fluff pulp. Originally opened in 1937 by the North Carolina Pulp Co., the mill today makes pulp known for its excellent absorbency and sheet properties and used in the production of adult incontinence products, baby diapers and absorbent hygiene products that are sold around the world.

CERTIFICATIONS & AWARDS

- Forest Stewardship Council® (FSC®)
- Sustainable Forestry Initiative® (SFI®)
- Programme for the Endorsement of Forest Certification™ (PEFC™)
- ISO 9001
- North Carolina Stewardship Initiative Partner

THE BASICS

1
Fiber Line

390,000
Air Dry Metric Tonnes
Annual Pulp
Production Capacity

ENVIRONMENTAL & COMMUNITY INVESTMENT

- Plymouth Mill employees volunteered to restore areas along the Roanoke River in downtown Plymouth, improving the health of the river and beautifying the community's green space.
- The Plymouth Mill is self sufficient in meeting its electricity needs, with nearly 100 percent of the mill's energy coming from renewable sources.
- In 2019, the Plymouth Mill contributed more than **\$56,000** in grassroots giving to the local community.



ECONOMIC CONTRIBUTIONS

The Plymouth Mill supports more than **330** local jobs.

Domtar's Plymouth Mill has an estimated regional economic impact of **\$718 MILLION (USD)**



The Plymouth Mill is the largest employer in Washington County, North Carolina.

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INDUSTRIAL SUPPLY CHAIN WEBINAR

Global Logistics and Supply Chain

- Exporter from US and Canada to over 35 countries
- Total marine export volume of 45,000 x FEU (including Paper, Pulp and Personal Care)
- #23 on Top 100 Exporter list (2019)

2020 JOC Top 100 Exporters

US foreign trade via ocean container transport.

| 2020 rank | JOC Top 100 Exporters | TEU in 2019 | Sector | Headquarters |
|-----------|-------------------------------|-------------|-------------------------------------|---------------------------------------|
| 1 | Koch Industries | 283,511 | Conglomerate | Wichita, Kan. |
| 2 | International Paper | 229,760 | Paper/Packaging | Memphis, Tennessee |
| 3 | America Chung Nam | 184,434 | Paper/Plastics Recyclables | City of Industry, Calif. |
| 4 | DeLong | 145,503 | Animal Feed and Grain | Clinton, Wis. |
| 5 | ExxonMobil Chemical | 116,380 | Chemicals | Spring, Texas |
| 6 | Louis Dreyfus Company | 102,772 | Cotton | Cordova, TN |
| 7 | International Forest Products | 97,709 | Paper Products/Pulp/Forest Products | Foxborough, MA |
| 8 | WestRock | 81,726 | Paper/ Packaging | Norcross, Ga. Woodcliff Lake, N.J. |
| 9 | BMW of North America | 79,183 | Automotive Goods | Spartansburg, S.C. |
| 10 | Shintech | 72,980 | Chemicals | Houston, Texas |
| 11 | WM Recycle America | 69,534 | Diversified/Recycler | Houston, Texas |
| 12 | Scoular | 67,953 | Grain/Animal Feed | Omaha, Neb. |
| 13 | Sims Metal Management | 66,365 | Paper/Metals /Plastics Recyclables | New York, N.Y. |
| 14 | Ravago Group | 63,415 | Plastics, rubber, and chemicals | Orlando, Fla. |
| 15 | Denison International PLC | 63,300 | Mfg-Machinery | Marysville, Ohio |
| 16 | Newport CH International | 62,445 | Paper/Metals /Plastics Recyclables | Orange, Calif. |
| 17 | JBS USA | 58,728 | Refrigerated Meats/Poultry | Greeley, Colo. |
| 18 | Cargill | 58,657 | Conglomerate | Wayzata, Minn. |
| 19 | Cycle Link USA | 57,919 | Paper/Recyclables | Diamond Bar, Calif. |
| 20 | Lansing Trade Group | 54,970 | Animal Feed and Grain | Overland Park, Kan. |
| 21 | Smithfield Foods | 54,455 | Food/refrigerated | Smithfield, Va. |
| 22 | Winfibre | 53,945 | Paper/Recyclables | Chino, Calif. |
| 23 | Domtar | 50,744 | Paper/Forest Products | Fort Mill, SC; Montreal, Canada |
| 24 | Eastman Chemical Company | 46,382 | Chemicals | Kingsport, Tennessee |
| 25 | Tyson Foods | 45,373 | Refrigerated Meats/Poultry | Springdale, Ark. |